

How do you incorporate softer, non-tangible criteria into tenders, such as social inclusion, diversity, biodiversity and accessibility and evaluate them?

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**PCR 2015 (Reg 67):** *That tender shall be identified on the basis of the price or cost...and may include the best price-quality ratio, which shall be assessed on the basis of criteria, such as qualitative, **environmental and/or social aspects**, linked to the subject-matter of the public contract in question. Such criteria may comprise, for example...quality, including technical merit, aesthetic and functional characteristics, **accessibility, design for all users, social, environmental and innovative characteristics** and trading and its conditions*

## **2023 Act (Section 12)**

*In carrying out a covered procurement, a contracting authority must have regard to the importance of ...**maximising public benefit.***

## **NI Policy - PPN 01/21**

# What are the options?

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- Pre-procurement – consider:
  - reserving contracts
  - lotting
- Selection
  - Exclusion criterion
  - Specific selection requirements
- Tender
  - Standalone questions
  - Specification requirements

# How should I incorporate/evaluate?

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## Issues to consider:

1. What is it that you are trying to achieve?
2. How achievable is it?
3. How important is it to this particular procurement?

# Carefully design your questions and award criterion

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- Assess the market, undertake market engagement and testing where appropriate
- Linkage of criterion to objectives and contract subject matter
- Specification and tender/contract documents need to be clear and link to the question(s) posed

# Award criterion option

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- Proportionate and tangible requirement
- Objective evaluation methodology
- Appropriately experienced and qualified tender panel

# Contract

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Whatever approach you opt for, make sure it's reflected in the contract!

Both the ability to verify and monitor!

Questions?



Thank You

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Better.**